



TRILOGY

*Full Service Hi-Tech Leasing  
HP Business Partner*

# TRILOGY SOLUTIONS

*Trilogy Solutions, LLC is a Hewlett-Packard enterprise authorized channel partner, designing, selling, and implementing the full range of HP hardware and software products.*

- ◆ *Innovative Money Saving Solutions for Your Business*

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- ◆ *Minimize Downtime*

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- ◆ *Improve Level of Customer Satisfaction*

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- ◆ *Our Knowledge and Experience Equals Implementation of Superior Solutions*



# Overview

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**Trilogy Solutions, LLC**, is a *Hewlett Packard* enterprise authorized channel partner, designing, selling, and implementing the full range of HP hardware and software products. We provide consulting services including server consolidation, storage consulting, high availability design and implementation, business continuity, strategic technology assessments, enterprise management, database services, and migration assistance.

We utilize our expertise and experience in order to help our customers design flexible, reliable, scalable solutions that are cost effective, maximize their return on investment, and provide the highest levels of customer satisfaction.



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# Enterprise Storage

**Trilogy Solutions** can provide you with everything you need for your storage environment, from tape to optical to high-performance disk subsystems. We work with innovative software providers to ensure that you are optimizing your storage investments.

We see all of the following as building blocks to create the ultimate storage solution for our customers:

*Direct Attached Storage (DAS)*

*Network Attached Storage (NAS)*

*Internet-based SCSI (iSCSI)*

*Fibre Channel Storage Area Network (SAN)*

It's very possible that, when you call us in to recommend a new storage subsystem to provide you with additional storage space, we may be able to save you money by showing you how to better utilize your existing storage assets. Our enterprise storage practice can assist you in designing and planning for:

- **Storage area networks**
- **Network attached storage / iSCSI**
- **Innovative tape backup solutions**
- **Storage virtualization**
- **Storage management software offerings**
- **Disaster tolerance / disaster preparedness**

## SERVER CONSOLIDATION



# Server

# Consolidation

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Server technology continues to improve at an accelerated rate every year. The server that you purchased two to three years ago can most likely be replaced by a new server that is twice as powerful, and requires half the size, power, and cooling. This new technology has the potential to save your company a great deal of money. Trilogy Solutions can help you decide where it makes sense to deploy new servers, and how many servers can be replaced by the new ones. We can also help you develop a migration plan which will provide you with little or no downtime while you are deploying the new technology.

### ***Our server consolidation services include:***

- *Detailed analysis of current computing environment (applications, operating systems)*
- *Development of solutions which provide:*
  - Increased flexibility and scalability
  - Dramatic reductions in:
    - Management requirements
    - Equipment footprint
    - Power and cooling requirements
    - Maintenance costs
  - Lower TCO
- *Migration planning and assistance*

## STRATEGIC TECHNOLOGY ASSESSMENT



# Strategic Technology Assessment

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Keeping your IT infrastructure up and running smoothly is hard enough. While you handle your tactical issues, Trilogy Solutions can help you with your strategic IT planning by performing an assessment, which typically includes:

- Review of your current architecture
- Evaluation of core systems
- Identifying technical issues that are causing business problems
- Determining whether or not best practices have been implemented across the enterprise
- Reviewing operating system, application, and database versions and patch levels for compatibility and compliance
- Evaluation of disaster recovery plans
- Reviewing the day to day IT operations
- Creating a transactional analysis of critical core transactions
- Review of monitoring capabilities for critical systems

## *BUSINESS CONTINUITY*



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# *Business Continuity*

We take a holistic approach to designing a business continuity plan that fits your company's requirements and budget. We interview key individuals in several departments to determine which applications are most critical to your business, so that we can design a resilient framework for protecting your company and your reputation.

We also know that having a fault-tolerant systems environment is but one part of a comprehensive business continuity plan. Our experts can assist you in developing the right processes and procedures, as well as training your people to follow those procedures should disaster strike.

## *ENTERPRISE MANAGEMENT*



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# *Enterprise Management*

Companies depend on technology to run their business. It's not only important to minimize or eliminate down-time; it's also important to provide the best possible customer experience.

We deliver solutions which enable comprehensive, proactive monitoring of your entire infrastructure, including:

- Network management
- Server management
- Application management
- Storage management
- Internet services and performance management
- Enterprise application visibility
- Reporting

*MISSION CRITICAL / HIGH AVAILABILITY*



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# *Mission Critical / High Availability*

Your business applications are critical to your firm's success. Trilogy Solutions has the expertise and experience to assist you in designing solutions which minimize or eliminate downtime. These solutions include:

- Application Assessments
- High availability server clusters
  - Local datacenters
  - Remote disaster preparedness environments
- HP-UX, Windows and Linux system performance tuning
- High availability storage solutions
- Network design, implementation and management

## INFRASTRUCTURE



# Infrastructure

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We provide a host of solutions which can improve your systems and network infrastructure. These solutions include:

- Security Audits
- Virtual Private Network Design
- Firewalls
- Anti-SPAM solutions
- Anti-virus protection (both servers and desktops)
- Microsoft Exchange implementation
- Microsoft Active Directory implementation
- Migration of Windows NT to Windows 2000 / 2003

## *DATABASE SERVICES*



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# *Database Services*

Trilogi Solutions has expertise with all of the major database platforms, including Oracle, SQL Server, DB2, and Sybase, therefore we know how important your database applications are to your business. So we can help you with:

- Database audits
- Migrations and consolidations
- Installation, development, deployment, and tuning
- Clustering solutions including Oracle Real Application Clusters (RAC)



# Customers

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*7-Eleven, Inc.*

*Abbott Laboratories*

*ABN AMRO Bank N.V.*

*ADP, Inc.*

*Aetna Life Insurance Company*

*Affiliated Computer Services, Inc.*

*Alion Science and Technology*

*American Stock Exchange, LLC*

*American Trans Air*

*American United Life Insurance Company*

*Appeal Press & Service Co., Inc.*

*Applera Corporation*

*Ardley Partners*

*Arnold & Porter LLP*

*Aventis Pharmaceuticals Inc.*

*Avis Rent A Car System, Inc.*

*Bally Total Fitness*

*Bank of America, N.A.*

*Beckman Coulter, Inc.*

*Black Star Publishing Co. Inc.*

*Blue Cross and Blue Shield of Florida, Inc.*

*Board of Trade Clearing Corporation*

*Boston Financial Data Services, Inc.*

*Budget Rent A Car System, Inc.*

*Calpine Corporation*

*Cendant*

*Chicago Board Options Exchange, Incorporated*

*Chicago Mercantile Exchange*

*Chicago Stock Exchange, Incorporated*

*Choice Logistics*

*CIBA Vision Corporation*

*Citigroup*

*Colgate-Palmolive Company*

*College of American Pathologists*

*Conair Corporation*

*Crompton Corporation*

*Dycom Industries, Inc.*

*Edward Don & Company*

*Elementis America, Inc.*

*EMC Corporation*

*Florida Crystals Corporation*

*Genesis Health Ventures, Inc.*

*Great West Casualty Company*

*Hardy Holzmann Pfeiffer Associates, LLP*

*Imperial Toy Corporation*

*Inland Paperboard and Packaging, Inc.*

*Interface Fabrics Group, Inc.*

*Irex Corporation*

*ISP Management Company, Inc.*

*Jefferson Smurfit Corporation (U.S.)*

*JVC Americas Corp.*

*Key Benefit Administrators, Inc.*

*L. L. Bean, Inc.*

*Liberty Mutual Insurance Company*

*Liberty Travel*

*Lillian Vernon Corporation*

*Maverick Trading, LLC*

*Maxwell Shoe Company Inc.*

*McCracken Financial Software, Inc.*

*Mediterranean Shipping*

*Mega Life and Health Insurance*

*Merck & Co., Inc.*

*Merrimack Mutual Fire Insurance Company*

*Metavante Corporation*

*Motorola, Inc.*

*New NGC, Inc. d/b/a National Gypsum Company*



# Customers

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*Nortel Networks Inc.*

*Novartis Pharmaceuticals Corporation*

*Oyagen, Inc.*

*Pegasus Logistics Group*

*Penson Worldwide, Inc.*

*Peoples Energy*

*PerkinElmer*

*Pitney Bowes Inc.*

*Polsteam USA*

*PricewaterhouseCoopers LLP*

*Princeton Softech*

*Random House, Inc.*

*Revenue Solutions, Inc.*

*Rockridge Advisors*

*Rossimoda USA Inc.*

*Satyam Computer Services Limited*

*Securities Industry Automation Corporation*

*Siegel-Robert, Inc.*

*Siemens Power Generation, Inc.*

*Sony BMG Music Entertainment*

*Spike Trading*

*State Street Bank and Trust Company*

*Sterling Testing Systems, Inc.*

*Stone Container Corporation*

*Suburban Propane, LP*

*SunGard Recovery Services*

*Tetley USA Inc.*

*TGS-NOPEC Geophysical Company, L.P.*

*The Guardian Life Insurance Company of America*

*The Hartford Steam Boiler Inspection and Insurance Company*

*The Institute of Electrical and Electronics Engineers, Inc.*

*The Johns Hopkins Health System Corporation*

*The Nation*

*The New School*

*The Timken Company*

*Tiffany and Company*

*Utility Shared Services Corporation*

*Van der Moolen Specialists, USA LLC*

*Virgin America*

*WWR International, Inc.*

*Wawa, Inc.*

*WDDG*

*Westinghouse Electric Company LLC*

*Ziff Davis Publishing Holdings Inc.*

# TRILOGY LEASING

*Trilogy Leasing Co., LLC (“TLC”) provides a wide variety of leasing hardware products at every level of need and sophistication. Our highly competitive pricing is always supported by our quick response service. Our 140 years of combined experience in this industry has prepared us to better serve our customers.*

**TLC Offers A Wide Variety of Leasing Options Designed to Meet Your Company’s Specific Needs.**

**FAIR MARKET VALUE LEASE.** Also known as an “Operating Lease”.

*It is our lowest priced lease, where payments reflect usage. This lease is our customers’ preferred choice and the core of TLC’s offerings.*

**CAPITAL LEASE.** This is often referred to as a “\$1 Buyout Lease.” Payments are structured to enable the customer to purchase the leased equipment for one dollar at the end of the term.





TRILOGY  
LEASING



TRILOGY  
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**Trilogy** has offices  
conveniently located  
nationwide



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