



## TECHNOLOGY ASSESSMENTS WE CAN HELP.

IT environments are constantly changing. While we may have begun to limit physical server sprawl, virtual machine (VM) creation and management is becoming increasingly complex, and IT managers are forced to “do more with less”. Less resources, budget, and manpower – but no less data to manage. Trilogy’s Technology Assessments help our customers understand how they are utilizing the infrastructure, that they have already invested in, and offer recommendations on how to maximize efficiency to ensure greatest ROI.

Rather than virtualizing *only* disaster recovery or test environments, our assessments and software tools will provide the confidence and visibility needed to virtualize from end to end, including top tier mission critical applications. Using a precision data center design by Trilogy, you can capture all available cost savings through continuous virtualization in all segments of your environment.

## Our Mission

To be an innovative provider of technology solutions through the use of industry leading products which enable our customers to capture, store, manage, and protect their data.

## Our Goal

To help our customers optimize their IT environment with technology solutions that will create the highest return on investment and lowest cost of ownership.

### AFTER THE ASSESSMENT

#### Moving Forward with Financial Flexibility

Trilogy Solutions is complemented by our sister organization, Trilogy Leasing Co., LLC (TLC). TLC provides a wide variety of leasing options at every level of need and sophistication including; Technology Exchange Leases, Step Leases, Multiple Acceptance Leases, Delayed Leases, Purchase Leasebacks, Split Leases, Software Leases, plus end of lease options. Competitive asset disposal and equipment remarketing services complete our portfolio. For over ten years, TLC has been providing financial solutions to Fortune 1000 organizations, and is ranked 19<sup>th</sup> in “The Monitor” Top Private Independents Report. Trilogy Leasing Company is proud to be listed as the 4<sup>th</sup> largest private technology lessor in the US.

### Executive Management

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## DATA CENTER VISIBILITY: Microscope or Telescope?

### Partnering with Trilogy for Data Center Assessments: Better functionality today, optimal performance tomorrow

Q: How confident are you that your data center is optimized? Does your data center provide enough business flexibility?

A: To remain competitive you need an optimized data center...not just yesterday and today, but continuously. To accomplish this, you need both holistic and granular views over time. Trilogy's unique three pronged approach > **Realization** > **Optimization** > **Implementation** > gives our customers the ability to drill down into the details of the data center. This method provides a

comprehensive view of how efficiently your server, storage and virtual desktop components fit together.

Only Trilogy combines the assessment and management tools from Akorri, Liquidware Labs, Novell PlateSpin, Hewlett-Packard, Brocade and VMware to examine your data center's functionality today, to enable better optimization for tomorrow.

Together, these software products harmonize within your environment to provide a vendor agnostic analysis of your infrastructure.

## Redefining ROI

### REALIZATION

#### *Akorri BalancePoint*

This revolutionary agentless data center management tool provides a snapshot of data center health, identifying potential problems. Akorri complements your existing SRM solution to provide improved utilization and facilitates storage tiering to maximize your existing infrastructure.

#### *Liquidware Labs Apache*

A pioneer in the virtual desktop infrastructure movement, Liquidware Labs is devoted to accelerating the successful adoption of VDI. Fitness ratings evaluate desktop environment and proprietary management metrics track the client profile to provide a seamless end user experience.

#### *HP Configuration Collector & Brocade SANHealth*

A key to maintaining and expanding your present Storage Area Network is a detailed inventory and review of its existing components. HP Configuration Collector and Brocade SANHealth non-invasively gather data on switch, host and storage devices which is analyzed to create diagrams, report and recommendations.

### OPTIMIZATION

#### *VMware Capacity Planner and Capacity IQ*

By using VMware's Capacity Planner tool, Trilogy helps our clients through the initial consolidation as well as the continuous maintenance needed to stay ahead of the utilization curve. We will demonstrate how to reduce costs and increase productivity while strengthening security and tightening control over corporate information assets.

#### *Novell PlateSpin*

Take the guesswork out of optimizing the data center by providing new levels of intelligence, visual analysis, chargeback and forecasting. Then execute with unique workload portability across today's mixed IT environments.

### IMPLEMENTATION

#### *Trilogy Solutions LLC*

From inception to physical installation, Trilogy guides our customers through the entire solution development process. Our Senior Solution Architects craft distinctive solutions which address our customer's unique needs which focuses on long term business goals and maximum financial Return on Investment.